



CHARLOTTE, NC  
INDIA

DALLAS, TX

NEW DELHI,

## NEWS RELEASE

**For Immediate Release**

May 14, 2004

Contact: Kevin Donlon

(704) 376-8591

kevin.donlon@helixfinancial.com

***CMBS Executives Launch New Firm***

*Jon Martin, Manish Parwani and Kevin Donlon form Helix Financial*

Charlotte, NC – Three former executives of Banc of America Securities have formed a new company focused on consulting and outsourced services for the CMBS and structured finance industry.

Jon Martin, previously Managing Director of Structured Transactions, Manish Parwani, previously Principal/Head of fixed rate securitization and Kevin Donlon, previously Principal/Head of floating rate securitization, all for Banc of America Securities, have joined together to form Helix Financial Group LLC. All three founders have worked closely together for a number of years at Banc of America Securities, where they were transaction managers for many of the firm's most profitable and unique deals, including every CMBS securitization since 1999.

Helix Financial will provide a broad range of services to both U.S. and European clients in the CMBS, commercial real estate and structured finance industries. The firm will offer strategic advisory, transaction structuring and capital placement services through its U.S. based offices in Dallas, TX and Charlotte, NC. In addition, Helix Financial will establish an operations center in New Delhi, India from which it will deliver more human capital intensive services such as underwriting, servicing, financial modeling, systems and investment surveillance. Through its ability to deliver both value-added and process-oriented services, Helix Financial can deliver a full range of solutions to its clients in the CMBS arena.

"We believe our significant CMBS industry experience coupled with our process-oriented services can be leveraged by our clients to increase their productivity and grow in new and unique ways," stated Jon Martin.

Manish Parwani adds, "The CMBS structured finance business is becoming a mature business. We can offer new services to investors and lenders to help them better allocate their capital and manage their risks."

--more--

Kevin Donlon was formerly a Principal in the Structured Transactions & Large Loan group for Banc of America Securities where he originated highly structured transactions and was responsible for all floating rate securitization. During his seven years with Banc of America Securities he participated in all facets of the capital markets including deal securities underwriting and placement, sale leaseback/credit tenant lease financings, credit enhanced structured transactions, seasoned loan securitizations, interest rate and credit derivatives, subordinate debt and mergers and acquisitions. Previously he worked with KPMG Peat Marwick and Kenneth Leventhal & Co. where he provided due diligence, financial modeling and other consulting services. Mr. Donlon received a Bachelors of Science degree in Accounting from the Pennsylvania State University and is a Certified Public Accountant in the state of Maryland.

Manish Parwani was formerly a Principal in the CMBS Finance group of Banc of America Securities where he was responsible for all fixed rate securitization and loan pricing. Previously Mr. Parwani spent 2 years at Key Bank where he helped launch the CMBS/Real Estate capital markets group. His responsibilities included securitization, hedging and CMBS trading. Mr. Parwani received his MBA from Case Western Reserve University, Cleveland Ohio and also has a Management Degree from XLRI – India and an undergraduate degree in Economics with Honors from Delhi University – India.

Jon Martin was formerly a Managing Director of the Structured Transactions & Large Loan group for Banc of America Securities. Mr. Martin was with Bank of America for 9 years where he was instrumental in building the banks CMBS program. Previously he was in the Real Estate Investment Banking division at Salomon Brothers in New York. Mr. Martin received a Bachelors of Business Administration degree in Real Estate and Finance from Southern Methodist University and a Graduate Degree in Applied Economics from the University of North Texas.

For more information, please email [kevin.donlon@helixfinancial.com](mailto:kevin.donlon@helixfinancial.com).